



Foreign, Commonwealth  
& Development Office

**UKBEAG**

UK Built Environment Advisory Group

**UN HABITAT**  
FOR A BETTER URBAN FUTURE



UK Global Future Cities Prosperity Fund  
Strategic Capacity Development Component  
Thematic Programme



Foreign, Commonwealth  
& Development Office

**UKBEAG**

UK Built Environment Advisory Group

**UN HABITAT**  
FOR A BETTER URBAN FUTURE



## **Session 5:** Project Finance & Procurement



Foreign, Commonwealth  
& Development Office

**UKBEAG**

UK Built Environment Advisory Group

**UN HABITAT**  
FOR A BETTER URBAN FUTURE



The session will be starting shortly

## Language Selection

The session will be delivered in English with simultaneous translation to Bahasa Indonesia, Burmese, Portuguese, Thai, Turkish and Vietnamese.

---

Sesi ini akan disampaikan dalam bahasa Inggris dan diterjemahkan secara serentak ke bahasa Indonesia, bahasa Burma, bahasa Portugis, bahasa Thailand, bahasa Turki, dan bahasa Vietnam.

---

အင်္ဂလိပ်ဘာသာဖြင့် ပို့ချပေးမည်ဖြစ်ပြီး အင်ဒိုနီးရှား (ဘဟာစာ)၊ မြန်မာ၊ ပေါ်တူဂီ၊ ထိုင်း၊ တူရကီနှင့် ဗီယက်နမ် ဘာသာစကားများဖြင့် တစ်ပြိုင်နက်တည်း ဘာသာပြန်ဆိုပေးသွားပါမည်။

---

A sessão será apresentada em inglês com tradução simultânea para bahasa, birmanês, português, tailandês, turco e vietnamita

---

การบรรยายนี้ จะมีการแปลเป็นภาษาอังกฤษพร้อมกับการแปลภาษาบาฮาซา(อินโดนีเซีย) พม่า โปรตุเกส ไทย ตุรกี และ เวียดนามไปพร้อมกัน

---

Oturumun dili İngilizcedir, Bahasa, Birmanya, Portekizce, Tayca, Türkçe ve Vietnamca'ya simültane çeviri yapılacaktır.

---

Phiên làm việc sẽ được truyền tải bằng tiếng Anh với bản dịch đồng thời sang tiếng Bahasa, tiếng Miến Điện, tiếng Bồ Đào Nha, tiếng Thái, tiếng Thổ Nhĩ Kỳ và tiếng Việt



## Language Selection

Use the 'Interpretation' option below to select your preferred language and then 'Mute Original Audio'.

---

Gunakan pilihan 'Interpretasi' di bawah in untuk memilih bahasa yang Anda mau, kemudian 'Nonaktifkan Audio Aslinya'.

---

အောက်ပါလိုင်းရှိ 'Interpretation' ကိုနှိပ်ကာ မိမိနှစ်သက်ရာ ဘာသာစကားကို ရွေးချယ်ပြီး 'Mute Original Audio' ကို နှိပ်ပါ။

---

Use a opção 'Interpretação' abaixo para selecionar seu idioma preferido e depois 'Silenciar o áudio original'.

---

ใช้ตัวเลือก "การแปล" ด้านล่างเพื่อเลือกภาษาที่คุณต้องการแล้วเลือก "ปิดเสียงต้นฉบับ"

---

Tercih ettiğiniz dili seçmek için aşağıdaki "Çeviri" seçeneğini kullanın ve ardından "Orijinal Sesi Kapat" ı seçin.

---

Sử dụng tùy chọn 'Thông dịch' bên dưới để chọn ngôn ngữ ưa thích của bạn và sau đó 'Tắt âm thanh gốc'.



## The Thematic Programme

- 1. Building Back Better & Introduction to the Programme**
- 2. Integrated & Inclusive Planning**
- 3. Governance & Collaboration**
- 4. Evidence-based Design & the Effective use of Data**
- 5. Project Finance & Procurement**
- 6. Implementation & Enforcement, Monitoring & Evaluation**
- 7. Reflections on the Programme & Next Steps**



## **Project Finance & Procurement**

The delivery of bankable city scale projects requires the development of a viable resilient, risk-managed business case together with access to capital which may come from a variety of sources including national government, multilateral government banks and/or the private sector. Such projects also require an enabling policy environment together with a knowledge of financing and associated procurement mechanisms (eg Public Private Partnership, Public Service Concession etc). For policies, programmes, or projects to be financially sustainable, revenue generation is necessary and may include such mechanisms as land value capture, land tax etc, while from a consumer's perspective, affordability and access to credit is also a critical consideration, especially access to housing finance and suitable mortgage products.



## Access to external finance

### 1. Does legislation and regulation allow access to external (private) finance?

- Yes, and we have borrowed in international financial markets (i.e., municipal bonds)
- Yes, and we have borrowed in local financial markets (i.e., local bank loans)
- Yes, but we have not borrowed from financial markets (i.e., due to lack of creditworthiness)
- No
- Other (e.g., Unsure, don't know)

### 2. Is your city considered creditworthy by lenders?

- Yes, and lenders have invested private finance (i.e., invest in form of municipal bond or loan)
- Yes, but we have not yet leveraged it for private finance
- No
- Other (eg Unsure, Don't know)

### 3. How does your city (or cities in your country) typically finance projects?

- Own source or locally generated revenue e.g., property tax
- Intergovernmental transfers e.g., conditional grants
- External finance e.g., debt in form of loan



## Our contributors



Mr Oliver Harman      International Growth Centre, Cities Economist



Mr Denis Obarcanin      International Finance Centre, Infrastructure Advisory



Ms Karineh Grigorian      HM Treasury, IPA, Commercial Manager



## **Learning outcomes**

By the end of this session participants will:

1. Be able to explain a range of available funding models and their respective merits.
2. Be able to describe the 5-Case Method of business case preparation.
3. Be better equipped to critically reflect on their ability to develop bankable projects with clear outcomes



## Thematic Programme

Date	Time	Theme	Contributors
21 January	11:00 UTC (1hr 30mins)	<b>Building Back Better &amp; Introduction to the Programme</b>	FCDO, UN Habitat, Prof Sir Paul Collier CBE, Mayor Marvin Rees
27 January	11:00 UTC (2hrs)	<b>Integrated &amp; Inclusive Urban Planning</b>	Design Council, UCL Bartlett Development Planning Unit, Bristol City Council
04 February	11:00 UTC (2hrs)	<b>Governance &amp; Collaboration</b>	International Growth Centre, British Standards Institution, Bristol City Council
<i>Lunar New Year</i>			
18 February	11:00 UTC (2hrs)	<b>Evidence-based Design &amp; the Effective Use of Data</b>	British Standards Institution, Greater London Authority
25 February	11:00 UTC (2hrs)	<b>Project Finance &amp; Procurement</b>	International Growth Centre, HM Treasury IPA, International Finance Corporation
04 March	11:00 UTC (2hrs)	<b>Implementation &amp; Enforcement, Monitoring &amp; Evaluation</b>	British Standards Institution, HM Treasury IPA
11 March	11:00 UTC (1hr 30 mins)	<b>Reflections on the Programme &amp; Next Steps</b>	FCDO, UN Habitat, University of Cambridge Institute of Sustainability Leadership, Delivery Partners





UK Global Future Cities Prosperity Fund  
Strategic Capacity Development Component, Thematic Programme

Thank you for being part of today's event.  
The session has now ended.





UK Global Future Cities Prosperity Fund  
Strategic Capacity Development Component, Thematic Programme

For further information contact

[www.globalfuturecities.org/thematic-programme](http://www.globalfuturecities.org/thematic-programme)

[adrian.malleson@riba.org](mailto:adrian.malleson@riba.org)





UK Global Future Cities Prosperity Fund  
Strategic Capacity Development Component, Thematic Programme

Visit the Community Forum at  
[community.urbanagendaplatform.org](https://community.urbanagendaplatform.org)

